

# **Sharjah Industrial Investment**









A competitive, diversified and sustainable



#### Mission

Achieving comprehensive economic development and providing a competitive business environment by strengthening institutional capabilities to attain a competitive, diversified and sustainable economy that leads to economic well-being for business community in cooperation with strategic partners.

















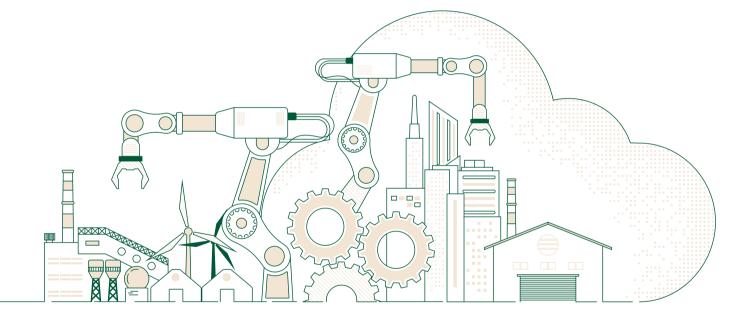


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## **Chairman Message**





The industrial sector is one of the main pillars of the economy in the Emirate of Sharjah, characterized by its ability to achieve consistently high growth rates, in line with the wise directives and vision of his Highness Sheikh Dr. Sultan bin Mohammad Al Qasimi, Supreme Council Member and Ruler of Sharjah -May God protect him- to prioritize sustainable development. This is achieved by establishing specialized industrial zones and attracting Foreign Direct Investment (FDI) to them, as attracting investment to the productive sectors is one of the main objectives of the Sharjah Economic Development Department (SEDD). It is also continuously developing all of its procedures and working mechanisms to ensure the flow of investment to the Emirate, especially in the industrial sector, which represents one of the main pillars of the economic sectors of the Emirate's economy and one of its productive pillars, accounting for (16.7%) of the Emirate's Gross Domestic Product (GDP) in (2023). Sharjah has also succeeded in creating a favorable and strong legislative and legal environment that supports the future visions and plans of the industrial sector and is capable of keeping pace with the fourth industrial revolution, as well as reflecting the government's vision to make the UAE a leading

global model in proactively facing the challenges of the industrial future.

In (2023), The Emirate of Sharjah achieved a significant growth in attracting new industrial licenses by (10%), compared to the same period in (2022).

The Emirate has one of the largest areas dedicated to industry in the UAE, in addition to Sharjah's strategic location, a large number of industrial zones, ports overlooking the Arabian Gulf and the Gulf of Oman, and a modern international airport that facilitates all trade and cargo movement.

The (SEDD) implements its vision by enhancing the contribution of advanced technology to economic growth sustainability and supporting strategic industries that contribute to driving the engine of the national economy and increasing (GDP), with the aim of building an integrated industrial ecosystem that relies on advanced technologies and Fourth Industrial Revolution Solutions to contribute to a sustainable knowledge-based economic growth.

This comes through the digital transformation and foreseeing the future of the industrial sector (Future Foresight Strategy) adopted by the Emirate through the launch of many pioneering projects and initiatives in the field of the Fourth Industrial Revolution and

the adoption of advanced and innovative technology to create a competitive environment for the business sectors and promote economic sustainability.

The (SEDD) is working to create an ideal climate for industrial investment that contributes to encouraging factories and investors, and providing all means and capabilities to promote national industries. The Department is also working to activate its efforts in supporting factories by implementing initiatives and programs in cooperation with entities and institutions that will enhance the ecosystem of economic sustainability and investment development in the industrial sector.

Complementing its prominent role in achieving its vision of leadership in the field of sustainable development and enhancing its efforts to achieve economic prosperity in the Emirate, the Industrial Investment Booklet, which contains the latest indicators in the industrial field, the most important industrial activities in the Emirate, and the services provided by the Department in the industrial field to investors, is an effective guiding window that provides investors and developers with what enables them to draw their plans and industrial projects, based on the available fundamentals, incentives, and facilities.

Hamad Ali Abdallah Al Mahmoud SEDD Chairman

## **Address of the Head of the Department**



The Economic Development Department (EDD) in Sharjah has been striving since its establishment to achieve comprehensive economic development and develop a competitive business environment by strengthening institutional capabilities to achieve a competitive, diversified, and sustainable economy that achieves the economic well-being of the business community, by harnessing all human, material, and technical capabilities to provide an attractive environment for investment and economic

activity in the Emirate of Sharjah.

The services provided by (SEDD) to industrial establishments and factory owners provide a fast and sustainable business environment for businesses and activities. The Department is committed to providing consultations and technical support to these factories to augment the quality of their products and study all of the challenges and difficulties they face in order to come up with results, recommendations, and supportive decisions

that promote these industrial investments in the Emirate of Sharjah.

The Department of Economic Development in Sharjah is also dedicated to supporting the international expansion plans of companies and establishments operating in the Emirate, assisting these companies in exporting their products to promising markets, and providing facilities and services that strengthen the presence of these industrial companies in various countries around the world.

Fahad Ahmed Al Khumairy Director of sharjah economic development department



#### **About Sharjah**

#### **Sharjah Industrial Sector .. Promising Strategic Driver**

The industrial sector is considered one of the most important components of economy in the emirate of Sharjah. This sector helped the emirate to take major steps that lead to Consolidating the scientific and practical concepts of industrial development. Also, Sharjah has the largest industrial area in the region since the seventies, whereas it has the first planned and specialized industrial areas that are supported by a package of services and facilities for investors. Such thing attracts foreign investments to it and help to adopt latest and developed technologies that provides this sector with competitive factors with global industrial sectors. All of this is done to achieve the wise economic vision of HH Sheikh Dr. Sultan bin Mohammed Al Qasimi, Supreme Council Member and Ruler of Sharjah.

Within a short period of time, Sharjah was able to attract many local, regional and international investments. This made it occupy leading positions in number of industrial establishments at the level of UAE. Likely, the emirate acquired the largest concentration of workers in industrial establishments. Also, it holds the most important

labor residential areas and the most important storage centers and warehouses with the increase in industrial investment in the gross domestic product, which made the percentage of industry income in Sharjah one of the largest incomes in the gross domestic product at the level of the region.

It should be noted that this booklet was issued to highlight the wise vision of the wise leadership to move towards a diversified and competitive knowledge-based economy and in implementation of the directives of the Executive Council to work on developing the industrial sector and simplifying and clarifying its procedures. this come in line with the rapid growth in order to ensure an encouraging and stimulating business environment for work and investment based on achieving economic well-being. Also, the emirate seeks to continuously develop the industrial sector to ensure high growth rates, especially Sharjah's advantages that qualify it to be on the map of the most attractive areas for local and regional investment, and contribute to advancing the economic and industrial sectors and attracting local and international investments.







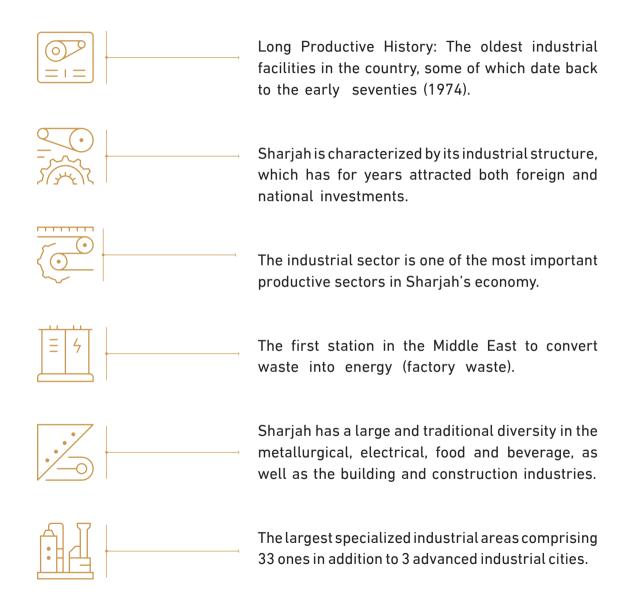
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### **Sharjah Industrial Power**





Sharjah has various huge free zones such as:

- Hamriyah Free Zone: The second largest free zone in the country
- SAIF Zone: tax exemptions, full ownership and a strategic location
- Innovation free zones: Sharjah Research,
  Technology and Innovation Park
- Media Industry free zones: Sharjah Media City (Shams)
- Publishing houses free zones: Sharjah Publishing City

### Sharjah Industrial Investment

#### Figures & Indicators



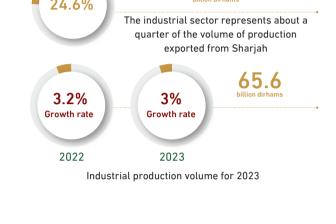
The contribution of the manufacturing sector to the emirate's GDP during the past twenty years (2001 - 2022)

24.3 billion dirhams

contribution of manufacturing industries to the GDP of 2023

#### Sustainability

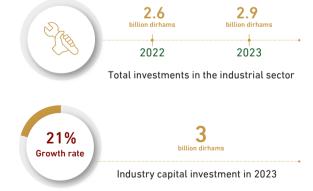
- Continuous growth in new and renewed industrial licenses over the past twenty years.
- The contribution of the manufacturing sector to the emirate's GDP amounted to about 16% during the past twenty years (2001 2022), and it is one of the pillars of economic sustainability in the emirate.
- 24.3 billion dirhams contribution of manufacturing industries to the GDP of 2023.



65.7

#### Largest Sector at Production Volume in Sharjah

- The industrial sector represents about a quarter of the volume of production exported from Sharjah 24.6% with a value of 65.7 billion dirhams (the largest sector in the volume of production in the Emirate).
- Industrial production volume for 2023 reached 65.6 billion dirhams, with growth rates of 3.2% and 3%, respectively, in the years 2022 and 2023.



#### Securing Demand in UAE Market

- Total investments in the industrial sector are about 2.6 billion, 2.9 billion dirhams in 2022, and 2023 respectively.
- Industry capital investment in 2023 grew by a very large rate of 21%, with a value of 3 billion dirhams.
- Share of industrial investments is about 7.2% of the total fixed capital formation investments in Sharjah.



#### **Manufacturing Industry**

- 24 activities within the industrial structure of the emirate's GDP.
- The most important industrial activities and business licenses registered with the Department include the following activities:

21% Women's Clothing Activities, 7% Blacksmithing and Welding Activities, 2.5% Air Conditioning and Refrigeration Maintenance Activities, and 2.1% Marble Manufacturing Activities.



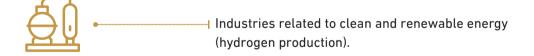
### **Targeted Industries**

#### New, Developed and Renewable Industries













#### Leading Industries













#### **Indusrial Incentives**

#### Projects and incentives to facilitate business in industrial sector



- A unified electronic platform that includes industrial licensing procedures and services (Sharjah Industrial Guide).
- «Renew your license with us» service to renew the license electronically.

#### Projects and incentives to reduce business cost in industrial sector



- Licensing an industrial office before establishing the factory.
- The government is working on projects to allocate industrial lands with small spaces for SMEs (industrial incubators).

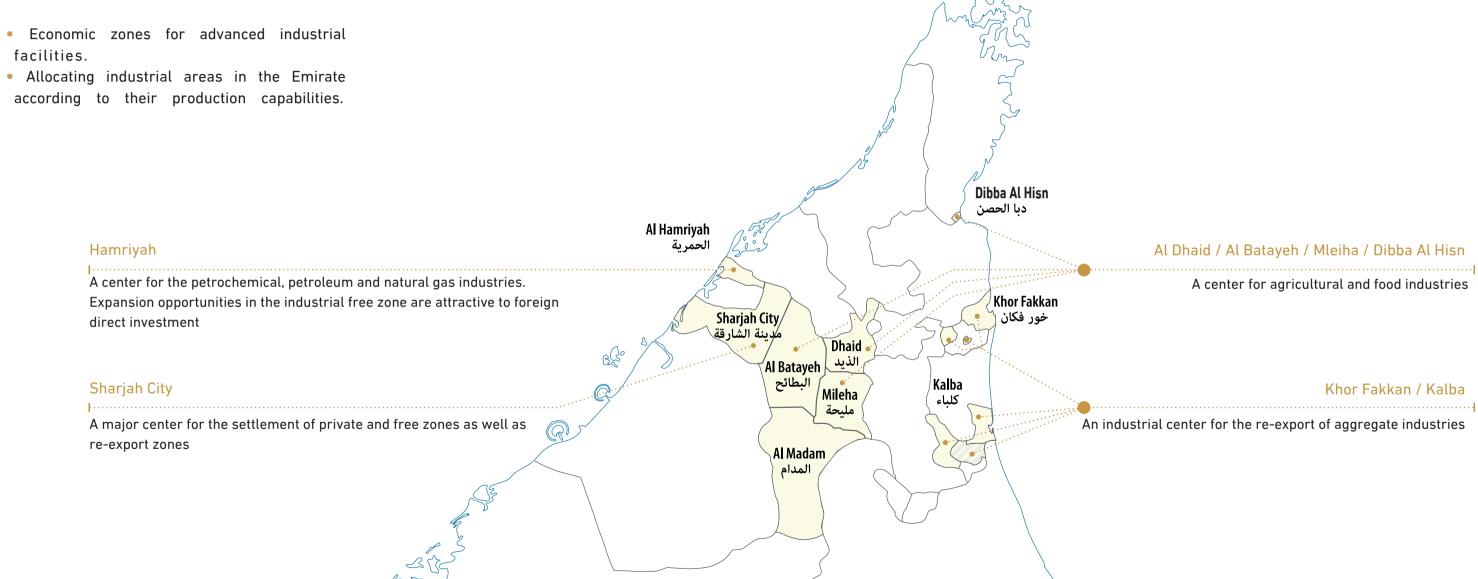
### Economic stimulus package for the industrial sector:

• Continuity of economic incentives for the industrial sector at a 50% discount upon issuance of the license.



### **Industry Future in Sharjah**

- facilities.



### Sharjah Industrial Investment

# • Sharjah has 17 Industrial Areas and several sophisticated industrial cities • "Emirates Industrial City -Al Saja'a Industrial Oasis" • Industrial areas are 12 km from Sharjah International Airport • Sharjah City has Khalid Port and is 16 km away from Sharjah International Airport • Hamriyah Free Zone is 23 km away from Sharjah International Airport Central Region III Khor Fakkan Sharjah City/ خور فكان • The Central Region is 40 km away from Sharjah International Airport Dhaid • The Central Region has five Industrial Areas Al Batayeh الم Kalba

..... Dibba Al Hisn

- Dibba Al Hisn is 112 km away from Sharjah International Airport
- Dibba Al Hisn has Al Raq Industrial Area

..... Khor Fakkan

- Khor Fakkan is 133 km away from Sharjah International Airport
- Khor Fakkan has two Industrial Areas, which are Zubarah and Al Haray
- Khor Fakkan has the port of Khor Fakkan, one of the most important ports overlooking the Gulf of Oman, which ranks among the most productive 10 ports worldwide

Kalba

- Kalba is 110 km away from Sharjah International Airport
- Kalba has two Industrial Areas "Industrial Area- Kalba Industrial Area"





Sharjah Foundation for Supporting Entrepreneurship "RUWAD" was established according to the Law No. (2) of 2005 issued by HH Sheikh Dr. Sultan bin Muhammad Al Qasimi, Supreme Council Member and Ruler of Sharjah. It was established for the purpose of supporting small and medium enterprises in Sharjah by providing financial and technical support and creating the appropriate environment for the establishment and development of these projects. During the 19 years of diligent work, the Foundation managed to diversify its business portfolio, starting from training, qualification, promotion, support, and feasibility studies. In 2008, the Foundation launched "Itgan" initiative to support emerging small industries, then the innovations of universities' students were transformed into industrial projects. In 2012, the Foundation also launched the Mini Master of Entrepreneurship and the Diploma in Industrial Entrepreneurship as the first academic technical program in the Arab

world, and the Business Stars Program within the Emirati families and schools. The Sharjah Economic Development Department (SEDD) has worked to spread the culture of self-employment and through its affiliate the Sharjah SME "RUWAD" Foundation that supports pioneering entrepreneurs, (12) industrial projects were funded since the inception of the Foundation until now with a value of (AED 5,300,000). Additionally, such projects were exempted by the Department from government fees in the Emirate of Sharjah for a period of (3) years effective from the date of establishment of the projects. These projects were also exempted from government fees by (50%) for the fourth and fifth year, and from all fees for awareness workshops and training programs organized by the Foundation, all while allocating nominal fees for diploma and master's programs to support national industries. A specialized program under the title "Make in Sharjah" Initiative was launched in (2023) with a

series of industrial sessions held in cooperation with the government and private sectors, and aimed at targeting industrial entrepreneurs and those responsible for supporting and developing entrepreneurship in the industrial sector in the UAE.

#### Contact Info.:

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#### Service:

"RUWAD" Foundation provides a range of services, including:

- Financing services.
- Membership services.
- Consulting program.
- Government Procurement Programme
- The RUWAD Virtual Incubator "Masar" Program.

We seek to create an appropriate, robust and sustainable industrial environment that supports the visions and future plans of the industrial sector, that goes in line with the government s trends and capable of keeping pace with the Fourth Industrial Revolution. Together, we can make the Emirate of Sharjah a leading global model in the industrial future industry